

To Anir Dutta, President  
Stenograph LLC  
2626 Warrenville Rd., Downers Grove, IL 60515

**Mr. Dutta, I am writing today to explain myself to you in the hopes that our industry can go down a better road.**

It's no secret that Stenograph wants to build its digital reporting and ASR business. It seems obvious to me that this push to "the future" is based on what occurred at Kodak. Kodak did not change fast enough and it was swept away. But to equate the two is dangerous in our field. There was a study that came out in early 2020, Racial Disparities in Automatic Speech Recognition. This showed ASR accuracy from 25% to 80% dependent on who was speaking. Some of the largest companies in the world were studied, including Apple, IBM, Google, Amazon, and Microsoft. IBM makes something like \$73 billion in revenue. Stenograph, according to various estimator sites, estimates Stenograph's revenue to be about \$20 million. Succinctly, if we are to equate this moment to Kodak, the path you are on is promoting the "new" digital photo if that photo had only captured 25% to 80% of the pictures people took. The company is trying to promote a product that companies 3,650x larger have not been able to perfect. Just look at VIQ Solutions and its \$10 million loss last quarter to see how well digital reporting does.

I have previously published videos showing that US Legal and Veritext, two of the largest companies in our field, both inflated shortage numbers (required enrollments) by a factor of 6. I must now also point to STTI. It is not a safe source of information. In at least one of its infographics, it did not account for any of the recruitment initiatives 2013-2018, and it grossly misrepresented the current situation. If STTI information was reliable, over 16% of all jobs would currently be going uncovered. My preliminary research shows that fewer than 5% of jobs are going uncovered. We also know digital recruitment has not been sufficient to cover the gap because USL is advertising for a digital reporter every single day.

You've been lied to. You are basically waiting for a drop in supply and a rise in demand that was artificially exaggerated to build a market for digital reporting. You would do much better to throw support behind stenographers. They'll love you for it and the company will see sales rise. We are here, but we are done being treated like numbers on a balance sheet because of our collective predisposition towards silence.

I publish the Stenonymous blog. Much of the evidence and arguments I rely on are housed there. Consider it an extension of my memory. As things occur, I write, and I rely on my past self to be honest so that my future self can rely on the numbers there. I've taken the time out to step away from the media personality that you'll see on Stenonymous and give you the deepest insight into our field you'll ever get. A very large percentage of this industry reads my blog, and if Stenograph will not support stenographers, **and only stenographers**, then I will be the first to let them what to do about it.

---

CHRISTOPHER DAY, 423 Guyon Avenue, Staten Island, NY 10306  
917 685 3010 - ChristopherDay227@gmail.com